



# Fetch More Dollars for Your Dog Training Business

*John D. Visconti*

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## **Fetch More Dollars for Your Dog Training Business** John D. Visconti

At last, sales coaching for dog trainers!

Dog trainers generally don't think of themselves as salespeople many in fact recoil at the thought! However, when you define selling as the process of communicating the benefits that your services can provide to owners and their dogs, you realize that you must be an effective salesperson to have a successful business. Author John Visconti takes the mystery and fear out of the selling process in this book which belongs in the toolbox of every professional dog trainer. Meet your own personal sales coach!

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