



Being the Bad Guy: Psychological Techniques To Help You Say No, Criticize, and Break Bad News

Eric Jackson

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No one likes to be the bad guy, but unfortunately it has fallen on you to criticize, break bad news, or say no. This short, simple, and to the point book will show you psychology that you can use to make the experience as painless as possible for the person you have to disappoint. Along the way, we'll also show you how to make the process easier on yourself. So let's get started.

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