



# How to List and Sell Real Estate: Executing New Basics for Higher Profits

*Danielle Kennedy, Warren Jamison*

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This best-selling real estate book delivers the proven formula for creating a fast-track career and higher profits in real estate. Discover the trade secrets to building lifelong customers and gaining market share from the first-hand experience of one of real estate's most highly regarded professionals. In her dynamic style, Danielle explains how technology will not replace the value of an agent but, instead, has increased the demand for personalized selling. Seize the opportunity to set in motion these NEW basics to your success in real estate.

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