



**Self Assessment System For Personal and Work
Growth (The Keirsey Temperament Sorter)
[Understanding Temperament Styles is the Key to
Working With Others]**

Sourcecom Staff, David Keirsey, Marilyn Bates

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People differ in many ways. We all think and act differently. We have different goals, and no two of us see the world in exactly the same way. Yet accepting the differences of others is often one of the hardest things to do. A common response is to try to make other people more like ourselves, but that is an unrealistic and unattainable goal. A world of identical people would be very boring...and all too predictable. The key, then, is in understanding and working with differences in people. The first step in understanding others is to find out more about yourself - and the Self-Assessment System will help you do just that. It is a valuable tool that will help you recognize the strengths and weaknesses in yourself and in others, and it will also help you create more harmonious living and working environments. (The Self Assessment System is based on the book Please Understand Me by David Keirsey and Marilyn Bates)

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